



# BAND BOOSTER

OCTOBER 2024 MEETING



# Agenda

- Call To Order
- August Meeting Minutes & Financial Votes
- Secretary's Report - September Meeting Minutes
- Treasurer's Report - September Financial Report
- Conditional Revised Budget Final Vote
- Concession Report
- Hydration Report
- Alumni Event Update
- MMI
- President's Report
- 30 / 60 / 90
- Director's Report
- Adjourn





**SECRETARY'S REPORT - AUGUST 2024 MEETING MINUTES**

**TREASURER'S REPORT - AUGUST FINANCIAL REPORT**



# SEPTEMBER 2024 MEETING MINUTES

September 2, 2024- 6:30 PM in the big band room @ Mustang High School

## **CALL TO ORDER**

A meeting of the Mustang Band Boosters was called to order in the MHS band room at 6:30 pm on Tuesday, August 6, 2024 by MHS Band Booster President, Kristin Richter.

## **ATTENDEES**

### **In Person**

Michelle LeMaster, Rachel Robins, Tyler Nolan, Amberlyn Cornell, Alexis Thackeray, Khalilah Conley, Jennifer Diel, Michael Watt, Heidi Watt, Christina Tonay, Joe Voit, Sharon Voit, Erin Brockwell, Shelby Spivey, Rachel Bankston, Mistie Turner, Phillip Humphrey, Christy's Atkinson, Karen Armstrong, Sara Bastings, Amanda Hornbeck, Bobby Conn, Maggie Davis

### **Virtual**

Alex Ramos, Alicia Rector, Bonnie Gallup, Don Bankston, Holly Davis Walker, Jamie Winters, Jennifer English, Jennifer Stubblefield, Jerika Welch, Justin Karpilo, Matt Eidson, Matthew Tonay, Melanie Ridinger, Monica R, Natalie Thomas, Richard Bayless, Roger Ison, Nathan Richter, Tami Branham, Teresa Murray, Melanie Chronister, Tarah Neugebauer, Alicia Nolan, Kristina Martinez, Michelle Yoder, Shanelle Maxwell,

## **OLD BUSINESS**

Minutes from the August 2024 meeting were presented by Michelle LeMaster, MHS Band Booster Secretary and were discussed.

## **MATTRESS SALE WRAP UP**

Kristen Richter presented the final totals raised for the sale.

## **CAR WASH WRAP UP**

Kristin Richter went over the final totals raised for the car wash. An email survey was sent out and requested for all who received it to fill it out to make improvements to future car wash events.

## **TREASURES REPORT**

Rachel Bankston went over the the account totals through the end of of August 2024. YTD revenue and expenses were presented. Conditional revised budget for 2024-2025 has been tabled for October 2024 Booster meeting.

## **MMI**

Will be coming up. We are needing any volunteers.

## **ALUMNI BAND EVENT**

Presented by Jennifer Deil, will be on the same day of MMI. Explained all that will be included in the fee of \$40 per alumni.

## **MERCHANDISE REPORT**

Alexis Thach presented the final sales for the first merchandise sale of band merchandise. Second sale will start later in the month of September. Show Shirts have been postponed.

## **NEW BUSINESS**

Directors dinners were a success.

Community preview night donations was successful.

Thank you to Michael Watt for the new websites.

Thank you to Justin Karpilo for setting up Notiphi (volunteer sign up page)

Thunder Game- date for the game that the band will play at will be picked out 9/6.

Regional food bank volunteer opportunity- date will be coming up October 19th, VOLUNTEERS!

## **30/60/90**

Events over the next 30, 60 and 90 days.

All event and dates can be found on the Band App.

## **Directors Report**

Mr Edgmon has presented the first band newsletter. It is located in the Band App.

He went over financials, band fees are due, pending credits for car wash and mattress sale will be posted soon, games, parade, concessions, Notiphi.

Tuesday, October 1st at 6:30 pm is the next Band Booster meeting, with a coordinator meeting to follow right after. Motion to adjourn at 7:02 pm made by Heidi Watt, seconded by Christina Tonay.



# TREASURER'S REPORT - SEPTEMBER CASH AVAILABLE

## Mustang High School Band Boosters Financial Data as of 09/30/2024

Cash on Hand & Accounts Receivable			
Checking - All American Bank		53,314.76	
Money Market Account - All American Bank		4,609.39	
Cash Available		<u>57,924.15</u>	



# TREASURER'S REPORT - SEPTEMBER FINANCIAL REPORT

	NOT SPECIFIED	TOTAL
Revenue		
3200 Concessions Sales	53,393.62	\$53,393.62
3230 Funnel Cake Sales	3,722.59	\$3,722.59
3300 MMI Revenue		\$0.00
MMI Registration Fees	200.00	\$200.00
<b>Total 3300 MMI Revenue</b>	<b>200.00</b>	<b>\$200.00</b>
3370 Alumni Event	2,792.18	\$2,792.18
3900 Membership Dues Received	20.09	\$20.09
3910 Donations-General	1,471.75	\$1,471.75
Sponsorship Donation	6,270.70	\$6,270.70
<b>Total 3910 Donations-General</b>	<b>7,742.45</b>	<b>\$7,742.45</b>
<b>Total Revenue</b>	<b>\$67,870.93</b>	<b>\$67,870.93</b>
Cost of Goods Sold		
3370 Alumni Event Expenses	816.00	\$816.00
4200 Concessions Expenses	26,800.68	\$26,800.68
4230 Funnel Cake Expenses	614.07	\$614.07
4300 MMI Expenses	310.76	\$310.76
<b>Total Cost of Goods Sold</b>	<b>\$28,541.51</b>	<b>\$28,541.51</b>
<b>GROSS PROFIT</b>	<b>\$39,329.42</b>	<b>\$39,329.42</b>
Expenditures		
5010 Contest Registration Fees	1,812.00	\$1,812.00
5041 Uniforms	297.98	\$297.98
5070 Food for Kids (FB Games & Competitions)	13,103.91	\$13,103.91
5620 Repairs and Maintenance	286.86	\$286.86
5700 Insurance	766.00	\$766.00
5710 Office Expenses	65.00	\$65.00
5715 Office Supplies & Software	438.57	\$438.57
5720 Postage and Shipping	43.03	\$43.03
5765 Depreciation Expense	567.15	\$567.15
SHOW EXPENSES		\$0.00
5020 Supplies \\ Props\\Show	2,921.88	\$2,921.88
5025 Show Tech/Clinician Fees	250.00	\$250.00
<b>Total SHOW EXPENSES</b>	<b>3,171.88</b>	<b>\$3,171.88</b>
<b>Total Expenditures</b>	<b>\$20,552.38</b>	<b>\$20,552.38</b>
<b>NET OPERATING REVENUE</b>	<b>\$18,777.04</b>	<b>\$18,777.04</b>
<b>NET REVENUE</b>	<b>\$18,777.04</b>	<b>\$18,777.04</b>



# TREASURER'S REPORT - YTD REVENUE

	NOT SPECIFIED	TOTAL
Revenue		
3000 Fireworks Sales	63,750.82	\$63,750.82
3120 Booster Gear Sales	1,280.86	\$1,280.86
3200 Concessions Sales	55,352.83	\$55,352.83
3230 Funnel Cake Sales	6,334.82	\$6,334.82
3300 MMI Revenue		\$0.00
MMI Registration Fees	200.00	\$200.00
<b>Total 3300 MMI Revenue</b>	<b>200.00</b>	<b>\$200.00</b>
3370 Alumni Event	2,792.18	\$2,792.18
3460 Fundraiser - Car Wash	4,906.17	\$4,906.17
3900 Membership Dues Received	602.52	\$602.52
3910 Donations-General	3,616.66	\$3,616.66
Sponsorship Donation	12,270.70	\$12,270.70
<b>Total 3910 Donations-General</b>	<b>15,887.36</b>	<b>\$15,887.36</b>
3950 Interest Income	1.83	\$1.83
<b>Total Revenue</b>	<b>\$151,109.39</b>	<b>\$151,109.39</b>
Cost of Goods Sold		
3370 Alumni Event Expenses	816.00	\$816.00
4000 Fireworks Expenses	38,169.26	\$38,169.26
4200 Concessions Expenses	31,204.50	\$31,204.50
4230 Funnel Cake Expenses	1,507.49	\$1,507.49
4300 MMI Expenses	310.76	\$310.76
4360 OSSAA Solo & Ensemble	10.40	\$10.40
Car Wash Expenses	63.09	\$63.09
<b>Total Cost of Goods Sold</b>	<b>\$72,081.50</b>	<b>\$72,081.50</b>
<b>GROSS PROFIT</b>	<b>\$79,027.89</b>	<b>\$79,027.89</b>



# TREASURER'S REPORT - YTD EXPENSES

## Expenditures

5010 Contest Registration Fees	2,012.00	\$2,012.00
5015 Letters/Patches/Awards	1,670.00	\$1,670.00
5041 Uniforms	297.98	\$297.98
5070 Food for Kids (FB Games & Competitions)	15,553.37	\$15,553.37
5400 Travel Expenses	3,944.92	\$3,944.92
5620 Repairs and Maintenance	489.65	\$489.65
5630 Tools and Equipment	384.70	\$384.70
5700 Insurance	1,274.30	\$1,274.30
5710 Office Expenses	250.00	\$250.00
5715 Office Supplies & Software	2,006.98	\$2,006.98
5720 Postage and Shipping	43.03	\$43.03
5765 Depreciation Expense	2,268.60	\$2,268.60
SHOW EXPENSES		\$0.00
5020 Supplies \\ Props\\Show	10,549.01	\$10,549.01
5025 Show Tech/Clinician Fees	1,314.03	\$1,314.03
5030 Show Consulting	1,221.55	\$1,221.55
	NOT SPECIFIED	TOTAL
Total SHOW EXPENSES	13,084.59	\$13,084.59
Total Expenditures	\$43,280.12	\$43,280.12
NET OPERATING REVENUE	\$35,747.77	\$35,747.77
NET REVENUE	\$35,747.77	\$35,747.77



SUMMARY	TOTAL BUDGET	ACTUAL	DIFFERENCE
TOTAL INCOME:	\$ 279,650	\$ -	\$ (272,650)
TOTAL EXPENSE:	\$ 276,480	\$ -	\$ (275,480)
NET REVENUE:	\$ 3,170	\$ -	\$ 2,830
	BUDGET	ACTUAL	DIFFERENCE
<b>REVENUE</b>			
Firework Sales	\$ 63,000	\$ -	\$ (63,000)
Car Wash	\$ 7,800	\$ -	\$ (7,800)
Booster Gear	\$ 1,000	\$ -	\$ -
Concessions	\$ 125,000	\$ -	\$ (125,000)
Corporate Sponsorships	\$ 4,000	\$ -	\$ -
Membership Dues	\$ 2,000	\$ -	\$ -
MMI	\$ 63,500	\$ -	\$ (63,500)
Alumni Event	\$ 750	\$ -	\$ (750)
WGPO	\$ 9,500	\$ -	\$ (9,500)
Chamber Music	\$ -	\$ -	\$ -
Band Banquet	\$ 3,100	\$ -	\$ (3,100)
<b>TOTALS</b>	<b>\$ 279,650</b>	<b>\$ -</b>	<b>\$ (272,650)</b>
EXPENSES	BUDGET	ACTUAL	DIFFERENCE
Fireworks	\$ 38,250	\$ -	\$ (38,250)
Car Wash	\$ 500	\$ -	\$ (500)
Concessions	\$ 62,000	\$ -	\$ (62,000)
Corporate Sponsorship Signage	\$ 1,000	\$ -	\$ -
MMI	\$ 22,150	\$ -	\$ (22,150)
WGPO	\$ 1,500	\$ -	\$ (1,500)
Chamber Music	\$ -	\$ -	\$ -
Band Banquet	\$ 3,030	\$ -	\$ (3,030)
School Expenses	\$ 131,500	\$ -	\$ (131,500)
Alumni Event	\$ 400	\$ -	\$ (400)
Miscellaneous	\$ 12,150	\$ -	\$ (12,150)
Professional Services	\$ 4,000	\$ -	\$ (4,000)
<b>TOTALS</b>	<b>\$ 276,480</b>	<b>\$ -</b>	<b>\$ (275,480)</b>
<b>NET REVENUE:</b>	<b>\$ 3,170</b>	<b>\$ -</b>	<b>\$ 2,830</b>

# **CONDITIONAL REVISED BUDGET FINAL VOTE**



## CONCESSION REPORT

Tyler Noland



## HYDRATION REPORT

Erin & Sean Brockwell

# Hydration Report

**1,100** Bottles of water served

Approx. **325** People Hydrated

Water = \$135 (30 cases)

Ice = \$65-\$130 (10-20 bags)

Total Cost \$200 - \$265



25 gal tank and pump \$120

<https://www.atwoods.com/ranch-pro-25-gallon-spot-sprayer-with-1-gpm-pump>



★★★★★ Read Reviews (0)

# TEAM TRAINER

\$2,755.00

[REQUEST A QUOTE](#)



Battery – 2 pack \$69

<https://www.amazon.com/GOLDENMATE-12V-12Ah-Rechargeable->



Charger - \$30

<https://www.amazon.com>



0 lb capacity cart

[www.harborfreight.com/lawn-garden/gardening-garden-tools/wagons-rolling-seats/1000-lb-capacity-mesh-deck-on-60359.html](http://www.harborfreight.com/lawn-garden/gardening-garden-tools/wagons-rolling-seats/1000-lb-capacity-mesh-deck-on-60359.html)



# Mustang Band *Alumni* Event

UPDATE

Jennifer Diel

OCTOBER 5, 2024  
7:00 PM  
MUSTANG HIGH SCHOOL



➡ [mustangbandboosters.com/mustang-alumni](https://mustangbandboosters.com/mustang-alumni)



**SATURDAY, OCTOBER 5**  
**@ BRONCO STADIUM**

# President's Report

We have ONE small  
raincoat left!  
\$35





# President's Report

## Merch Wrap-Up

- Store 1 profit: \$1,150
- Store 2 profit: \$1,300
- Extra merch sold on Community Preview Night: \$895
- Old band merch: \$385.86

**TOTAL: \$3,730.86**

PLUS SHOW SHIRT MERCH STORE!



# President's Report

## Tri-M Inductees & Chamber of Commerce





# President's Report

Saturday, October 19: 9:15 am - 12:00 PM



22 spots out of 50 have been claimed





# President's Report

We got moving blankets donated to  
cover the props in transit!

Special thanks to Lowe's in MWC!




# President's Report


## Surely, You Jest Merch Store

### Closes October 3 at midnight


**ADULT TEE** [View Category Page](#)



Gildan Dryblend 50 Cotton/50 Poly T-Shirt  
**\$16.00**



District Very Important Tee  
**\$18.00**




Gildan Ultra Cotton® Long Sleeve T-Shirt  
**\$20.00**

**STICKER**




Sticker- 2.8"X 3.5" Permanent Adhesive  
**\$4.00**

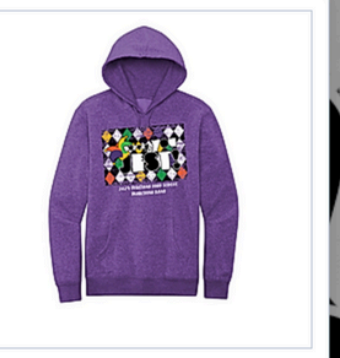
**CREWNECK & HOODED SWEATSHIRTS** [View Category Page](#)




Gildan 18000 Heavy Blend Crewneck Sweatshirt  
**\$24.50**



Gildan Heavy Blend™ Hooded Sweatshirt  
**\$28.00**



District V.I.T. Fleece Hoodie  
**\$32.50**



District The Concert Fleece Hoodie  
**\$31.00**





# President's Report

- We are working on another fundraiser for this month. Stay tuned.
- We need chaffing dishes for the alumni event. Anyone know where they are?
- I will be picking up the items from the second Merch store (NOT show shirts) later this week. I should have them ready to pick up before Friday's clinic. Have your student (or you!) come find me in the band hall to get your order!
- December service opportunity: Sunday, December 8 at Santa's Toy Shoppe of Eastern Canadian County. Full details next month!



# State of the Membership:

- **Communication** is flowing with newsletters - in FB Group & Mr. Edgmon's Newsletter
- **Volunteerism** is increasing
- **Corporate donations** are increasing - \$12,270 collected; another \$500 yet to come in
- **Sanctioned** by MPS - first time since 2020
- **New Tablets**
- **New Websites**
- **New Sign-up platform**
- Using our **sales tax exemption** to save our program money
- **In-kind Donations** - water, blankets, car wash coupons & locations, etc.
- Creating **service opportunities** for our students - Food Bank & Santa's Toy Shoppe
- \$0 in uncategorized expenses
- **2 brand new events this year!** Alumni Event & Oklahoma Chamber Music Competition
- **New opportunities for our students:** Chamber of Commerce & Thunder Game



30 / 60 / 90

# 30 days or less

- **October 4** - 5:00 - 9:00 PM - **Clinic Rehearsal with MMI Judges & Clinicians**
- **October 5** - **ALL DAY EVENT - Mustang Marching Invitational**
- **October 10** - 7:00 PM - **Concert Band Concert** 2nd & 3rd Hours & MHS Jazz Band Concert
- **October 11** - 7:00 - 10:00 PM - Mustang Football vs. Jenks @ home (FULL BAND)
- **October 12** - **ALL DAY - BOA Propser Regional**
- **October 16 & 17** - **NO SCHOOL** (*fall break*) **but** band rehearsal (8:00 AM - 4:00 PM)
- **October 17** - 7:00 - 10:00 PM - Mustang Football vs. Edmond North (Pep Band @ Edmond North)
- **October 19** - **Regional Food Bank - 9:15 AM - 12:00 PM (OPTIONAL!!!)**
- **October 21** - **NO SCHOOL** (last day fall break) - 4:00 - 5:30 PM - Sectionals
- **October 26** - **ALL DAY - Central Oklahoma Marching Band Showcase Clinic / Performance**
- **November 1** - 7:00 - 10:00 PM - Mustang Football vs. Norman @ home (FULL BAND) **Senior Night + All Band Night**
- **November 2** - **ALL DAY - OBA State Championships @ Broken Arrow**



# 60 days or less

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- **November 5** - 6:30 PM - **Band Booster Meeting**
- **November 8** - 7:00 - 10:00 PM - Mustang Football vs. Deer Creek @ Deer Creek (Pep Band)
- **November 9** - All Day - OSCDA All Region Auditions
- **November 11** - Veterans Day 🇺🇸
- **November 11** - 5:00 - 9:00 PM - Evening Rehearsal
- **November 11** - 8:00 - 9:00 - **BOA Grand National Send Off Performance**
- **November 13** - LAST 6:50 AM REHEARSAL!!! **Leave for Indy!** (Time TBD)
- **November 17** - Return from Indy
- **November 22** - *Possible Play Off Game*
- **November 23** - OkMEA All State Jazz Auditions
- **November 25 - 29** - **NO SCHOOL** - Thanksgiving Break



# 90 days or less

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- December - Winter Guard Auditions TBA
- December 2 - **Band Booster Meeting**
- December 7 - OkMEA All State 2nd Round Auditions @ Westmoore High School
- December 8 - **Santa's Toy Shoppe - Times TBA (OPTIONAL service opportunity)**
- December 12 - **Jazz Band** @ Christmas Village
- December 12 - **Concert Band Concert** - 2nd & 3rd Hours
- December 13 - **Concert Band Concert** - 1st Hour
- December 19 - **Last day of school for 2024!**



# Directors Report

**Ryan Edgmon**

Mustang High School  
Band Director





**Next Meeting Date:**

Tuesday, November 5 @ 6:30 PM



**Questions, Comments or concerns?**

BoosterPresident@mustangbands.com or Kristin Richter (405) 609-4118

