



BAND BOOSTER

SEPTEMBER 2024 MEETING

Agenda

- Call To Order
- Student Presentation
- Secretary's Report - August Meeting Minutes
- Treasurer's Report - August Financial Report
- Conditional Revised Budget Final Vote
- Vice President's Report
- Mattress Sale Fundraiser Wrap-Up
- Car Wash Wrap-Up
- MMI
- Alumni Band Event
- Merch Report
- New Business
- 30 / 60 / 90
- Director's Report
- Adjourn





STUDENT PRESENTATION



SECRETARY'S REPORT - AUGUST 2024 MEETING MINUTES

Tuesday, August 6, 2024

AUGUST 2024 BAND BOOSTER MEETING MINUTES

CALL TO ORDER

A meeting of the Mustang Band Boosters was called to order in the MHS band room at 6:37 pm on Tuesday, August 6, 2024 by MHS Band Booster President Kristin Richter.

ATTENDEES

Michelle LeMaster, Chris Mitra, Linda Mitra, Mistie Turner, Rachel Bankston, Stephanie Lagaly, Shelby Spivey, Nick Henson, Bryan Jones, Angela Jones, Michael Watt, Heidi Watt, Christy Atkinson, Nicole Shultz, Jennifer English, Natalie Thomas, Bobby LeMaster, Marian Jackson, Amanda Hornbeck, Joe Voit, Susan Voit, Sara Bastings, Erik Craddock, Linda Craddock, Kendra Horner, Christina Tonay, Stephanie McGee, Kate Hodges, Olán Hodges, Alejandra Lesley, Amberlynn Cornell, Christina Anderson, Lori Knowles, Kyle Warterfield, Vicki Warterfield, Robert Warterfield, Karen Armstrong, Wes Glinsmann, Robbyn Glinsmann, Mark Webb, Roger Ison, Anji Ison, Jennifer Deil, John Okon, Jessica Okon, Matt Eidson, Misty Eidson, M Tucker, Don Bankston, Matt Tonay, Missy Trent, Bobby Conn, Maggie Davis, Rebecca Anderson, A Brower, Minita Little, Tara Toombs, Mel Chronister, Rob Chronister, Teresa Murray, Tarah Neugebauer, Eric Ball, Charles Toombs, Monica Rachelle Edson, Rachel Robins, Jennifer Carrera, Jessica Potter, Shanelle Maxwell, Nathan Richter

VIRTUAL

Alex Ramos, Bonnie Gallup, D'Angela Mangus, Elisabeth Spivey, Jamie Winters, Jennifer Wilkins, Justin Karpilo, Kyla Johnson, Donny Hornbeck, Felicia Servais, Jamie Winters, Jenny Matthews, Kenia, Tami Branham

DIRECTORS REPORT

Teacher meetings and rehearsals are taking place this week, overlapping. The band has the first production ready for the field and moving to the next one.

The mattress guy will be presenting today, Mr Edgmon explained why this fundraiser works. The Band App has been approved by the school board to be used for communication within the band. The Band app will replace Remind.

OLD BUSINESS

Minutes from July 2024 were presented by Kristin Richter, discussed and approved. Motion to approve made by Heidi Watt, seconded by Christina Tonay. All voted in favor.

MATTRESS SALE FUNDRAISER

Chris Brobst with Custom Fundraising Solutions presented the Mattress fundraiser to be held Sunday, August 25th at the Mustang High School Event Center. Goal to sell 50 mattresses and raise \$10,000.

FINANCIALS

July financial report was presented by Band President, Kristin Richter. Highlights, profit and expenses were reviewed. Motion to approve made by Roger Ison, Seconded by Charles Toombs. All voted in favor

TREASURER VOTE

Phillip Humphrey and Shelby Spivey both proposed to be the next treasurer for the MHS Band Booster. Both presented on why they would be fit to be the next treasurer. Comment by Mistie Turner stating that since her and Rachel Bankston's term will end at the end of the school year, it would be a good idea to vote in two treasurers to be trained. A vote to bring on two treasures instead of one was made. Motion to have two new treasures made by Joe Voit, seconded by Mel Chronister. All voted in favor.

REVISED BUDGET

A proposed budget was presented in June and revised by Band President Kristin Richter. The budget is based on the numbers from last year. The budget will include a working document where income and expenses will be in real time it is meant to show an overage or shortage of the balance at any time of the year. The document was broken down by events of the year. Conversations for booster attendees to view the proposed budget before voting. A copy of the proposed budget will be emailed to any booster wishing to review it by emailing the band president.

Suggestion to move to conditionally approve the budget subject to revision, based on comments from boosters who have not had a chance to go through the proposed budget. This way, in the meantime, the Band Booster has a budget they can work and move forward with. Motion to have a conditional approval of the proposed budget today and confirmed approval next month by Mel Chronister, seconded by Bobby LeMaster. All voted in favor.

Actions: Vote on reviewed proposed budget for September.

Copies of the proposed budget for September meeting.

FIREWORKS

Fireworks profit was presented. We had a successful fundraiser

CAR WASH FUNDRAISER

Misty Eidson presented the Car Wash Fundraiser to be held Saturday, August 24th at four locations in Mustang OK, Lowe's, McDonald's, Mustang Valley Elementary, and Doc Enterprises.

The cost of the car wash has been lowered to \$10.00 a ticket to possibly raise sales. Doing away with paper tickets. QR codes will produce the digital ticket. Volunteers needed for each site. 2 adults/6-8 students. Goal to sell 1000 tickets.

30/60/90 REPORT

Events over the next 30, 60 and 90 days.

Parent Preview includes a "garage sale " of all old band uniforms, paraphernalia. All money goes back to the band.

Tuesday, September 3rd at 6:30 pm is the next Band Booster meeting. Motion to adjourn at 7:47 pm made by Matt Eidson, seconded by Charles Toombs.



SECRETARY'S AUGUST MEETING MINUTES APPROVAL:
TABLED TO OCTOBER 1



TREASURER'S REPORT - AUGUST CASH AVAILABLE

**Mustang High School Band Boosters
Financial Data as of 08/30/2024**

Cash on Hand & Accounts Receivable			
Checking - All American Bank		33,969.57	
Money Market Account - All American Bank		4,599.74	
Cash Available		<u>38,569.31</u>	



TREASURER'S REPORT - AUGUST FINANCIAL REPORT

	NOT SPECIFIED	TOTAL
Revenue		
3120 Booster Gear Sales	1,280.86	\$1,280.86
3200 Concessions Sales	1,959.21	\$1,959.21
3460 Fundraiser - Car Wash	4,906.17	\$4,906.17
3900 Membership Dues Received	321.35	\$321.35
3910 Donations-General	75.73	\$75.73
Sponsorship Donation	5,300.00	\$5,300.00
Total 3910 Donations-General	5,375.73	\$5,375.73
Total Revenue	\$13,843.32	\$13,843.32
Cost of Goods Sold		
4000 Fireworks Expenses	324.72	\$324.72
4200 Concessions Expenses	4,272.16	\$4,272.16
4360 OSSAA Solo & Ensemble	10.40	\$10.40
Car Wash Expenses	63.09	\$63.09
Total Cost of Goods Sold	\$4,670.37	\$4,670.37
GROSS PROFIT	\$9,172.95	\$9,172.95
Expenditures		
5070 Food for Kids (FB Games & Competitions)	2,449.46	\$2,449.46
5400 Travel Expenses	2,694.01	\$2,694.01
5620 Repairs and Maintenance	202.79	\$202.79
5700 Insurance	308.00	\$308.00
5710 Office Expenses	65.00	\$65.00
5715 Office Supplies & Software	286.00	\$286.00
5765 Depreciation Expense	567.15	\$567.15
SHOW EXPENSES		\$0.00
5020 Supplies \\ Props\\Show	7,632.87	\$7,632.87
Total SHOW EXPENSES	7,632.87	\$7,632.87
Total Expenditures	\$14,205.28	\$14,205.28
NET OPERATING REVENUE	\$ -5,032.33	\$ -5,032.33
NET REVENUE	\$ -5,032.33	\$ -5,032.33



TREASURER'S REPORT - YTD REVENUE

	NOT SPECIFIED	TOTAL
Revenue		
3000 Fireworks Sales	63,750.82	\$63,750.82
3120 Booster Gear Sales	1,280.86	\$1,280.86
3200 Concessions Sales	1,959.21	\$1,959.21
3230 Funnel Cake Revenue	2,612.23	\$2,612.23
3460 Fundraiser - Car Wash	4,906.17	\$4,906.17
3900 Membership Dues Received	582.43	\$582.43
3910 Donations-General	2,144.91	\$2,144.91
Sponsorship Donation	6,000.00	\$6,000.00
Total 3910 Donations-General	8,144.91	\$8,144.91
3950 Interest Income	1.83	\$1.83
Total Revenue	\$83,238.46	\$83,238.46
Cost of Goods Sold		
4000 Fireworks Expenses	38,169.26	\$38,169.26
4200 Concessions Expenses	4,403.82	\$4,403.82
4230 Funnel Cake Expenses	893.42	\$893.42
4360 OSSAA Solo & Ensemble	10.40	\$10.40
Car Wash Expenses	63.09	\$63.09
Total Cost of Goods Sold	\$43,539.99	\$43,539.99
GROSS PROFIT	\$39,698.47	\$39,698.47



TREASURER'S REPORT - YTD EXPENSES

Expenditures

5010 Contest Registration Fees	200.00	\$200.00
5015 Letters/Patches/Awards	1,670.00	\$1,670.00
5070 Food for Kids (FB Games & Competitions)	2,449.46	\$2,449.46
5400 Travel Expenses	3,944.92	\$3,944.92
5620 Repairs and Maintenance	202.79	\$202.79
5630 Tools and Equipment	384.70	\$384.70
5700 Insurance	508.30	\$508.30
5710 Office Expenses	185.00	\$185.00
5715 Office Supplies & Software	1,568.41	\$1,568.41
5765 Depreciation Expense	1,701.45	\$1,701.45
SHOW EXPENSES		\$0.00
5020 Supplies \\ Props\\Show	7,627.13	\$7,627.13
5025 Show Tech/Clinician Fees	1,064.03	\$1,064.03
5030 Show Consulting	1,221.55	\$1,221.55
Total SHOW EXPENSES	9,912.71	\$9,912.71
Total Expenditures	\$22,727.74	\$22,727.74
NET OPERATING REVENUE	\$16,970.73	\$16,970.73
NET REVENUE	\$16,970.73	\$16,970.73



TREASURER'S AUGUST FINANCIAL APPROVAL:
TABLED TO OCTOBER 1



**CONDITIONAL
REVISED BUDGET
FINAL VOTE:
TABLED TO
OCTOBER 1**

Mustang High School Band Booster

Proposed 2024 - 2025 Budget

SUMMARY

TOTAL INCOME:
TOTAL EXPENSE:
NET REVENUE:

TOTAL BUDGET	ACTUAL	DIFFERENCE
\$ 279,650	\$ 78,994	\$ 3,194
\$ 276,480	\$ 37,887	\$ (426)
\$ 3,170	\$ 41,108	\$ 3,620

	BUDGET	ACTUAL	DIFFERENCE
REVENUE			
Firework Sales	\$ 63,000	\$ 66,807	\$ 3,807
Car Wash	\$ 7,800	\$ 4,906	\$ (2,894)
Booster Gear	\$ 1,000	\$ 1,281	\$ 281
Concessions	\$ 125,000	\$ -	\$ -
Corporate Sponsorships	\$ 4,000	\$ 6,000	\$ 2,000
Membership Dues	\$ 2,000	\$ -	\$ -
MMI	\$ 63,500	\$ -	\$ -
Alumni Event	\$ 750	\$ -	\$ -
WGPO	\$ 9,500	\$ -	\$ -
Chamber Music	\$ -	\$ -	\$ -
Band Banquet	\$ 3,100	\$ -	\$ -
TOTALS	\$ 279,650	\$ 78,994	\$ 3,194

EXPENSES	BUDGET	ACTUAL	DIFFERENCE
Fireworks	\$ 38,250	\$ 37,824	\$ (426)
Car Wash	\$ 500	\$ 63	\$ -
Concessions	\$ 62,000	\$ -	\$ -
Corporate Sponsorship Signage	\$ 1,000	\$ -	\$ -
MMI	\$ 22,150	\$ -	\$ -
WGPO	\$ 1,500	\$ -	\$ -
Chamber Music	\$ -	\$ -	\$ -
Band Banquet	\$ 3,030	\$ -	\$ -
School Expenses	\$ 131,500	\$ -	\$ -
Alumni Event	\$ 400	\$ -	\$ -
Miscellaneous	\$ 12,150	\$ -	\$ -
Professional Services	\$ 4,000	\$ -	\$ -
TOTALS	\$ 276,480	\$ 37,887	\$ (426)

NET REVENUE:	\$ 3,170	\$ 41,108	\$ 3,620
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VICE PRESIDENT'S REPORT

Matt Eidson

Mattress Sale Wrap-Up

- 28 students received a referral
- Total Dollars Earned by Sales 4387.50
- Parent Meeting Bonus 405.00
- Facebook Bonus 1007.50
- Quantity Bonus Earned 750.00

\$6,550

+ \$450 (raffle prizes)

\$7,000



Car Wash Wrap-Up

- 324 Tickets sold ONLINE
- We received \$681.25 in sales day-of and \$1,129.03 in tips
- Lowe's sales - \$200, tips \$240
- McDonalds sales - \$251.25, tips \$120.03
- DOC sales \$0, tips \$562
- Valley sales \$230, tips \$207

\$4,906.17



Save
the Date



MUSTANG MARCHING
INVITATIONAL

SATURDAY, OCTOBER 5
@ BRONCO STADIUM

Volunteer Sign Up:



bitly

<https://bit.ly/MustangMI>



MUSTANG MARCHING
INVITATIONAL

SATURDAY, OCTOBER 5
@ BRONCO STADIUM



Mustang Band *Alumni* Event



“—
| Honoring the Past, Shaping the Future |
—”

OCTOBER 5, 2024

7:00 PM

MUSTANG HIGH SCHOOL

Event includes dinner, alumni t-shirt,
entrance into the 2024 Mustang Marching
Invitational & a year membership into the
MHS Band Alumni Club!



 mustangbandboosters.com/mustang-alumni



Merch Wrap-Up

- Extra merchandise was ordered from the proceeds from the first merchandise store to sell at Community Preview Night.
- The only thing left after Community Preview Night was 1 small raincoat.



Merchandise profits from store 1: \$895.00

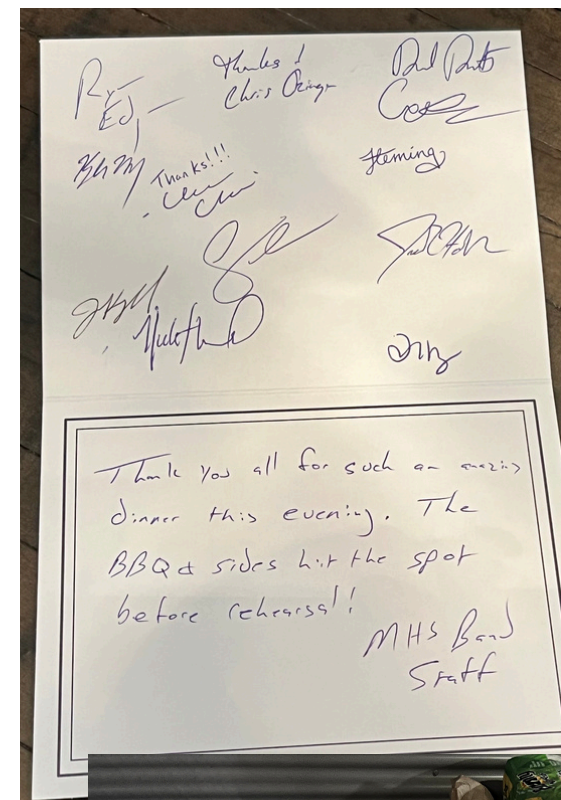
+ Old Band Merch: \$385.86

Grand Total: \$1,280.86



Updates & New Business

- **Director Dinners** the last 3 nights of band camp were a huge success! Thank you to everyone who contributed.
- **Community Preview Night Donations** - we had an amazing response with donations from our community!
- **New Websites!** A huge thank you to Michael Watt for his hard work on **TWO** brand new sites!
- **New Sign Up Volunteer Platform!** A huge thank you to Justin Karpilo for designing a new platform!
- **Thunder Update** - Date selection is this Friday! Once we have the ticket link from the Thunder we will distribute.
- **Regional Food Bank Volunteer Day** - Saturday, October 19 from 9:15 am - 12:00 pm (noon).





Sign-Ups

Must be a secure volunteer

CANADIAN COUNTY BEDLAM
BRONCO FOOTBALL
SPONSORED BY
JOE COOPER
YUKON

FRIDAY NIGHT LIGHTS

M *Lights* **Y**
vs *Millers*

DODGE **Ford** **Joe Cooper** **RAM** **Jeep**

SEPTEMBER 6, 2024 @ 7 PM
\$10 CASH ENTRY | AWAY @ MILLER STADIUM



Mustang v Yukon Chaperones

Friday, September 6: 4:30 - 10:00 PM



Sign-Ups

Saturday, October 19: 9:15 am - 12:00 PM



Regional Food Bank Sign Up




KEYCHAINS
By CJ Welch-Tuba



\$5
donation




Venmo/cash


All funds go towards
Marching fees


Back


venmo





30 / 60 / 90



30 days or less

- Entire Month of September - **30 for 30**
- September 6 - Mustang Football @ Yukon High School (full band)
- September 7 - Time TBD - Western Days Parade
- September 13 - 7:00 - 10:00 PM - Mustang Football vs. BA (FULL BAND @ home)
- September 19 & 20 - **NO SCHOOL** *but normal band rehearsal* (6:50 - 9:20 AM)
- September 20 - 7:00 - 10:00 PM - Mustang Football vs. Westmoore (FULL BAND @ home)
- September 27 - 7:00 - 10:00 PM - Mustang Football vs. Moore (FULL BAND @ home) **Homecoming + 8th Grade Night**
- September 28 - ALL DAY EVENT - Yukon Marching Invitational @ Yukon High School
- October 1 - 6:30 PM - **Band Booster Meeting + Coordinator Mtg**



60 days or less

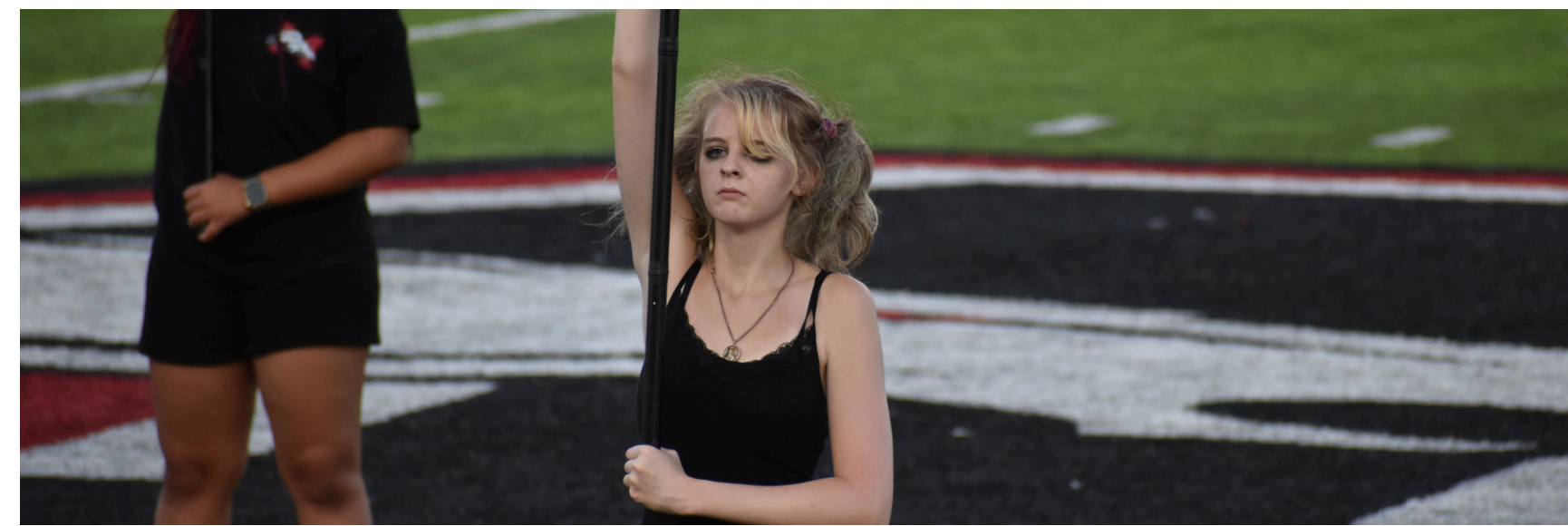


- **October 4** - 5:00 - 9:00 PM - **Clinic Rehearsal with MMI Judges & Clinicians**
- **October 5** - **ALL DAY EVENT - Mustang Marching Invitational**
- **October 10** - 7:00 PM - Concert Band Concert 2nd & 3rd Hours & MHS Jazz Band Concert
- **October 11** - 7:00 - 10:00 PM - Mustang Football vs. Jenks @ home (FULL BAND)
- **October 12** - **ALL DAY - BOA Propser Regional**
- **October 16 & 17** - **NO SCHOOL (fall break) but** band rehearsal (8:00 AM - 4:00 PM)
- **October 17** - 7:00 - 10:00 PM - Mustang Football vs. Edmond North (FULL BAND @ Edmond North)
- **October 19** - **Regional Food Bank - 9:15 AM - 12:00 PM (OPTIONAL!!!)**
- **October 21** - **NO SCHOOL (last day fall break)** - 4:00 - 5:30 PM - Sectionals
- **October 25** - 7:00 - 10:00 PM - Mustang Football vs Bixby @ Bixby (Pep Band)
- **October 26** - **ALL DAY - Central Oklahoma Marching Band Showcase Clinic / Performance**
- **November 1** - 7:00 - 10:00 PM - Mustang Football vs. Norman @ home (FULL BAND) **Senior Night + All Band Night**
- **November 2** - **ALL DAY - OBA State Championships @ Broken Arrow**



90 days or less

- **November 5** - 6:30 PM - **Band Booster Meeting**
- **November 8** - 7:00 - 10:00 PM - Mustang Football vs. Deer Creek @ Deer Creek (Pep Band)
- **November 9** - All Day - OSCDA All Region Auditions
- **November 11** - Veterans Day 🇺🇸
- **November 11** - 5:00 - 9:00 PM - Evening Rehearsal
- **November 11** - 8:00 - 9:00 - **BOA Grand National Send Off Performance**
- **November 13** - LAST 6:50 AM REHEARSAL!!! **Leave for Indy!** (Time TBD)
- **November 17** - Return from Indy
- **November 22** - *Possible Play Off Game*
- **November 23** - OkMEA All State Jazz Auditions
- **November 25 - 29** - **NO SCHOOL** - Thanksgiving Break
- **December 2** - **Band Booster Meeting**



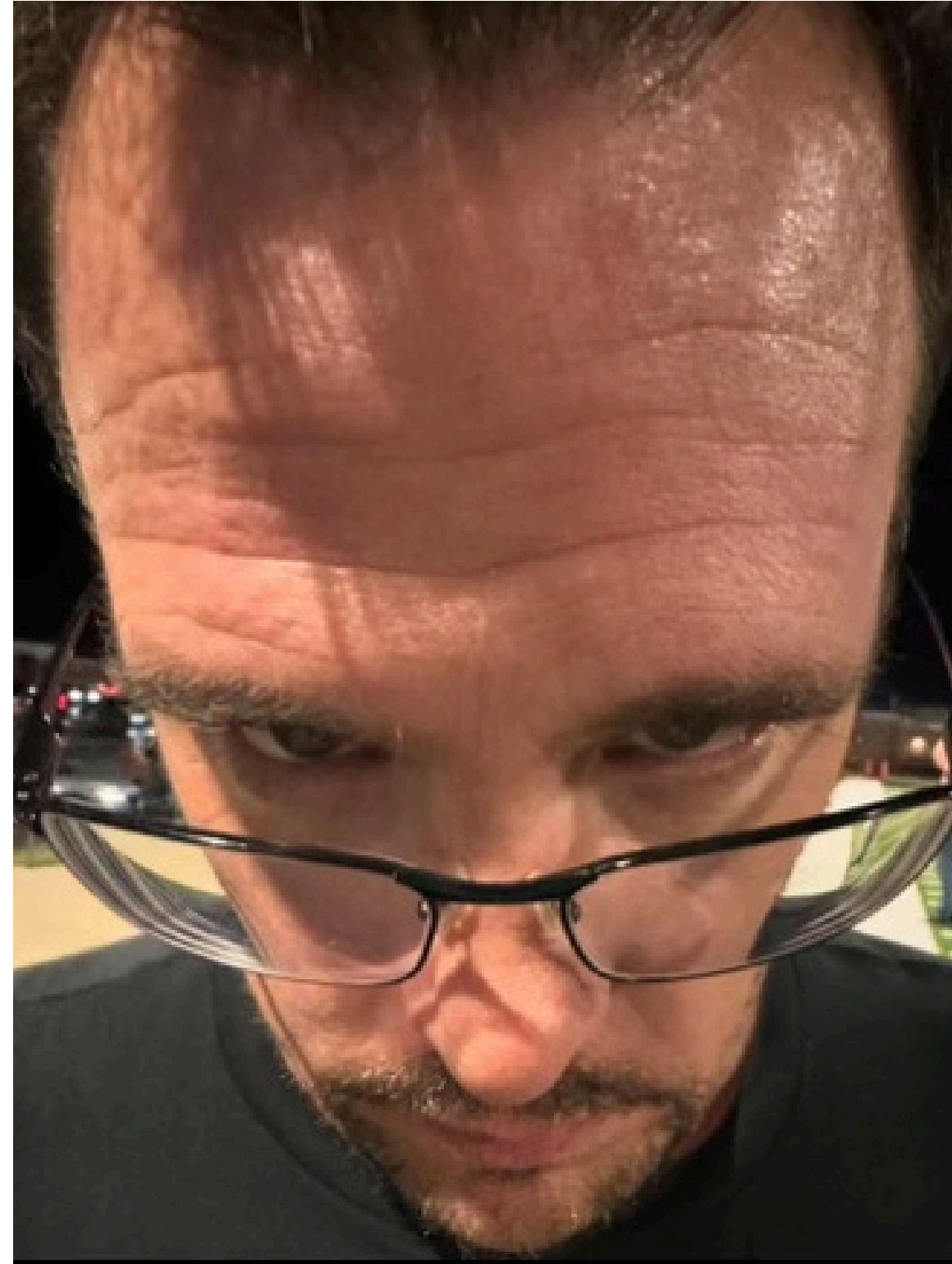


Director's Report

Ryan Edgmon

Mustang High School
Band Director

Look for Director's Report via email!





Next Meeting Date:

Tuesday, October 1 @ 6:30 PM

Coordinator Meeting to follow October Meeting



Questions, Comments or concerns?

BoosterPresident@mustangbands.com or Kristin Richter (405) 609-4118

